



# Classic Bath Designs, Inc.

CUSTOM MADE KITCHEN AND BATH CABINETS  
CULTURED MARBLE, AND ONYX PRODUCTS

JUNE 1, 2004

11544 SHELDON STREET • SUN VALLEY, CALIFORNIA 91352  
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## VANITY CABINETS

## MEDICINE CABINETS

## TRIVEWS

KITCHENS

LAVTOPS

## LIGHT BARS

BARS

SHOWERPANS

## LINEN CABINETS

HOME OFFICES

MARBLE PANELING

ENTERTAINMENT CENTERS

BATHTUB SURROUNDS

## GENERAL INFORMATION

CLASSIC BATH DESIGNS, INC. SPECIALIZES IN THE MANUFACTURE OF CUSTOM CABINETS. WE ALSO DISTRIBUTE CULTURED COUNTER TOPS & RELATED ITEMS FOR THE RESIDENTIAL REMODELING INDUSTRY. OUR PRODUCTS ARE MANUFACTURED TO YOUR SPECIFICATIONS AND OUR HIGH STANDARDS. THOUSANDS OF VARIATIONS ARE POSSIBLE. EACH CUSTOM ORDER IS MANUFACTURED ONLY AFTER A PURCHASE ORDER IS ISSUED AND A CONFIRMATION IS RECEIVED. WE ALSO STOCK STANDARD CABINETS AND COUNTER TOPS. THESE ITEMS ARE AVAILABLE FOR YOUR CUSTOMERS' IMMEDIATE NEEDS.

### HOURS OF OPERATION

NORMAL OFFICE HOURS ..... MONDAY THROUGH FRIDAY 8:00AM - 4:00PM  
FAX ..... 24 HOURS A DAY, 7 DAYS A WEEK  
ANSWERING MACHINE ..... A MESSAGE CAN BE LEFT AT ANY TIME  
WEB SITE ..... <http://www.CBDcabinets.com>

## **ORDERING**

ALL ORDERS MUST BE SUBMITTED IN WRITING. CUSTOM ORDERS MUST BE ACCOMPANIED BY A DRAWING WITH DIMENSIONS. WE WILL CONFIRM RECEIPT OF ALL ORDERS VIA FAX. CALL IF YOU HAVE ANY QUESTIONS.

## **MINIMUM ORDER**

THERE IS NO MINIMUM QUANTITY FOR ANY ITEM. THERE IS, HOWEVER, A MINIMUM CHARGE OF \$25.00 (NET COST) PER INVOICE TO COVER THE COST OF PROCESSING AN ORDER. **ORDERS WITH A SUGGESTED LIST PRICE OF LESS THAN \$60.00 SHOULD BE COMBINED WITH ANOTHER ORDER TO AVOID THIS MINIMUM CHARGE.**

## **PRICING**

ALL MATERIAL PRICES PUBLISHED BY CLASSIC BATH DESIGNS, INC. ARE SUGGESTED LIST PRICES. ALTHOUGH WE MAKE EVERY EFFORT TO FORESEE & ABSORB COST CHANGES OF THE MANY RAW MATERIALS UTILIZED IN THE PRODUCTION OF OUR PRODUCTS, SOME OF OUR MAIN COMPONENTS (WOOD & RESIN IN PARTICULAR) ARE SUBJECT TO LARGE PRICE INCREASES. THEREFORE, ALL PRICING IS SUBJECT TO CHANGE WITHOUT NOTICE.

## **QUOTES**

WE ARE HAPPY TO PROVIDE QUOTES FOR ANY OF OUR PRODUCTS. YOU MAY CALL US OR FAX THE INFORMATION. WRITTEN QUOTES WILL GENERALLY BE HONORED FOR 60 DAYS. ALL PRICES ARE F.O.B. FACTORY (11544 SHELDON STREET SUN VALLEY, CALIFORNIA).

## **LEAD TIME**

OUR TYPICAL LEAD TIME IS 3 - 4 WEEKS FOR CUSTOM VANITY TOPS AND CABINETS. KITCHENS TYPICALLY REQUIRE 6 - 8 WEEKS TO DESIGN AND MANUFACTURE. EXTREMELY CUSTOM ITEMS AND ORDERS WITH MISSING INFORMATION MAY TAKE LONGER. AN ESTIMATED COMPLETION TIME WILL BE PROVIDED WHEN YOUR ORDER IS CONFIRMED.

## **HOLIDAY SCHEDULE**

THE FOLLOWING HOLIDAYS ARE OBSERVED BY CLASSIC BATH DESIGNS, INC. AND WILL AFFECT PRODUCT LEAD TIMES. (PLEASE KEEP THIS IN MIND WHEN ORDERING):

NEW YEAR'S DAY, GOOD FRIDAY, MEMORIAL DAY, FOURTH OF JULY, LABOR DAY, THANKSGIVING DAY AND THE FOLLOWING FRIDAY, CHRISTMAS EVE THROUGH NEW YEAR'S DAY.

## **RUSH PROGRAM**

OUR RUSH PROGRAM IS INTENDED FOR OUR VANITY CABINETS ONLY. WE MAY NOT BE ABLE TO ACCOMMODATE A RUSH ON OTHER ITEMS. CALL US WITH ANY SPECIFIC NEEDS. ALL RUSH ORDERS MUST BE CLEARLY NOTED IN WRITING ON YOUR PURCHASE ORDER. IF A RUSH IS REQUIRED, ADD A 15% PREMIUM TO THE COST TO ENSURE COMPLETION IN 8 - 10 WORKING DAYS. THIS CHARGE HELPS TO OFFSET ADDITIONAL COSTS REQUIRED FOR OVERTIME, SUPERVISION, AND RESCHEDULING.

## **STOCKING PROGRAM**

WHILE OUR MAIN OBJECTIVE CONTINUES TO BE THE MANUFACTURE & DISTRIBUTION OF HIGH QUALITY CUSTOM CABINETS & COUNTER TOPS, WE STRIVE TO MEET A BROAD RANGE OF CUSTOMER NEEDS. ACCORDINGLY, WE STOCK STANDARD TOPS & CABINETS FOR IMMEDIATE DELIVERY. WE WILL TYPICALLY HAVE ALL STANDARD SIZE CABINETS IN OAK, WHITE, & MAPLE. NOT ALL DOORS STYLES WILL BE AVAILABLE AT ANY GIVEN TIME. **CALL TO VERIFY STOCK ON HAND.**

### CHANGES AND CANCELLATIONS

DUE TO OUR PRODUCTION COMMITMENTS, MOST ORDERS ARE PROCESSED IN 24 - 48 HOURS. ACCORDINGLY, ANY CHANGES MADE AFTER AN ORDER HAS BEEN PLACED WILL BE SUBJECT TO CHARGES TO COVER TIME AND MATERIAL. ALL CANCELLATIONS MUST BE APPROVED IN WRITING AND ARE SUBJECT TO THE SAME CHARGES.

### FREIGHT POLICY

DEALER WILL CALLS ARE ENCOURAGED BETWEEN 10:00 AM AND 2:00 PM. CUSTOMER WILL CALLS ARE ACCEPTED DURING THESE SAME HOURS WITH PRIOR APPROVAL FROM THE DEALER. OUR SHIPPING DEPARTMENT MAY NOT BE ABLE TO ACCOMMODATE WILL CALLS BEFORE OR AFTER THESE HOURS.

ALL OTHER MERCHANDISE WILL BE DELIVERED BY OUR REPRESENTATIVES ACCORDING TO THE FOLLOWING DELIVERY SCHEDULE OR SHIPPED FREIGHT COLLECT VIA COMMON CARRIER.

**CABINETS SHOULD BE BOXED AND TOPS SHOULD BE FOAM PACKED WHEN SHIPPED VIA COMMON CARRIER. PLEASE ALLOW FOR THESE COSTS WHEN PRICING YOUR ORDERS.**

DAMAGE RESULTING FROM SHIPMENT OR TRANSIT IS THE RESPONSIBILITY OF THE CARRIER. ALL FREIGHT DAMAGE MUST BE REPORTED TO THE CARRIER IMMEDIATELY. A FREIGHT CLAIM MUST BE FILED IMMEDIATELY. FREIGHT CLAIMS ARE THE CONSIGNEES' RESPONSIBILITY.

### DELIVERY SCHEDULE

DELIVERY IS AVAILABLE BASED ON THIS SCHEDULE AND LIST PRICES ARE POSTED BELOW. **THIS SCHEDULE IS TENTATIVE AND MAY BE ADJUSTED AS NEEDED.**

TUESDAY	SAN FERNANDO VALLEY	\$60 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
TUESDAY	THOUSAND OAKS	\$75 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
TUESDAY	SIMI VALLEY	\$75 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
TUESDAY	VENTURA	\$85 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
TUESDAY	SANTA BARBARA	\$100 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
WEDNESDAY	PASADENA	\$60 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
WEDNESDAY	SANTA CLARITA	\$75 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
WEDNESDAY	SAN GABRIEL VALLEY	\$75 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
WEDNESDAY	WESTSIDE	\$75 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
WEDNESDAY	SOUTH BAY	\$75 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
THURSDAY	NORTH ORANGE COUNTY	\$85 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
THURSDAY	SOUTH ORANGE COUNTY	\$105 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE
THURSDAY	SAN DIEGO COUNTY	\$130 MIN (1-2 PIECES) + \$15 /ADDITIONAL PIECE

POSTED PRICES ARE **THE LIST PRICES** FOR STORE DELIVERIES ONLY. A REPRESENTATIVE MUST BE PRESENT TO RECEIVE, INSPECT, & SIGN FOR MERCHANDISE. **HOME DELIVERIES MAY BE AVAILABLE AT ADDITIONAL COST OF \$75.00 LIST** PROVIDED A CAPABLE REPRESENTATIVE IS PRESENT TO ASSIST IN UNLOADING, INSPECTING, & SIGNING FOR MERCHANDISE. CALL FOR A QUOTE IF SPECIAL ARRANGEMENTS ARE NEEDED.

### RETURNS

**CUSTOM MERCHANDISE CANNOT BE RETURNED FOR CREDIT. (NO EXCEPTIONS)**

DAMAGED ITEMS MAY BE RETURNED FOR FACTORY REPAIRS. AN ESTIMATE WILL BE PROVIDED FOR REPAIR WORK. ONLY STANDARD MERCHANDISE MAY BE RETURNED.

WRITTEN FACTORY AUTHORIZATION IS REQUIRED ON ALL RETURNS.

ALL RETURNS MUST BE IN ORIGINAL CONDITION AND ARE SUBJECT TO A 25% RESTOCKING CHARGE. RETURNS MUST BE SHIPPED PREPAID BY THE PURCHASER.

### TERMS

CREDIT ACCOUNTS ARE AVAILABLE TO QUALIFIED DEALERS.

TYPICAL TERMS ARE 1% 10, NET 30 DAYS FROM DATE OF INVOICE.

CREDIT APPLICATIONS ARE AVAILABLE UPON REQUEST.

CREDIT ACCOUNTS ARE SUBJECT TO APPROVAL OF CREDIT APPLICATION & MAY BE RESTRICTED OR CLOSED IF PAYMENT TERMS ARE NOT HONORED ON A REGULAR BASIS.

## **DISPLAYS**

SPECIAL DISCOUNTS ARE AVAILABLE FOR DISPLAY ITEMS.  
DISPLAYING DEALERS RECEIVE THE MAXIMUM DISCOUNT.

## **WARRANTY**

CLASSIC BATH DESIGNS, INC. WARRANTS ALL PRODUCTS MANUFACTURED AND DISTRIBUTED BY CLASSIC BATH DESIGNS TO BE FREE FROM DEFECTS IN MATERIAL AND WORKMANSHIP FOR A PERIOD OF ONE (1) YEAR FROM THE DATE OF ITS ORIGINAL SALE. IN THE EVENT THE PRODUCT PROVES TO BE DEFECTIVE IN MATERIAL OR WORKMANSHIP, CLASSIC BATH DESIGNS WILL REPAIR THE PRODUCT, OR AT ITS OPTION, REPLACE IT. SUCH REPAIR OR REPLACEMENT WILL BE FREE OF CHARGE, EXCEPT THAT CLASSIC BATH DESIGNS SHALL NOT BE RESPONSIBLE FOR TRANSPORTATION, LABOR, OR ANY OTHER COST INCURRED IN THE REMOVAL AND, OR REINSTALLATION OF THE PRODUCT.

IN THE EVENT OF A DEFECT IN MATERIAL OR WORKMANSHIP, WRITTEN NOTICE SHOULD BE GIVEN TO CLASSIC BATH DESIGNS WITHIN 10 DAYS OF RECEIPT. THIS WARRANTY IS VOID IF DAMAGE OR FAILURE IS CAUSED BY ABUSE, FAULTY INSTALLATION OR IS DUE TO IMPROPER USE OF CHEMICALS, AND OR WATER TEMPERATURE IN EXCESS OF 120° FAHRENHEIT. ALL IMPLIED WARRANTIES FOR MERCHANTABILITY AND IMPLIED WARRANTIES FOR SERVICEABILITY EXPIRE AFTER ONE (1) YEAR, AND CLASSIC BATH DESIGNS SHALL BE UNDER NO OTHER OBLIGATION, EXPRESSED OR IMPLIED, ORAL OR WRITTEN, AND IN NO EVENT SHALL CLASSIC BATH DESIGNS, ITS AGENTS OR EMPLOYEES BE LIABLE FOR INJURY TO ANY PERSON FOR ANY CLAIM OF DAMAGE HOWEVER ARISING.

SOME STATES DO NOT ALLOW A LIMITATION ON HOW LONG A WARRANTY LASTS OR THE EXCLUSION OR LIMITATION OF CONSEQUENTIAL DAMAGES, SO THE ABOVE MAY NOT APPLY TO YOU. THIS WARRANTY GIVES YOU SPECIFIC LEGAL RIGHTS AND YOU MAY ALSO HAVE RIGHTS WHICH VARY FROM STATE TO STATE.

## **DISCLAIMER**

ALL INFORMATION CONTAINED HEREIN IS PRESUMED TO BE ACCURATE. HOWEVER, NO RESPONSIBILITY IS ASSUMED BY CLASSIC BATH DESIGNS. ALL PRICES AND SPECIFICATIONS ARE SUBJECT TO CHANGE WITHOUT NOTICE. ALL PICTURES AND GRAPHICS ARE FOR VISUAL REPRESENTATION ONLY. DIAGRAMS ARE NOT INTENDED TO BE EXACT REPLICAS OF PRODUCT DETAIL. THIS PUBLICATION SUPERSEDES ALL PRIOR PUBLICATIONS.

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